



Written By

Tim Armstrong
Head of Industrial, Australia
+61 413 224 691
Tim.Armstrong@au.knightfrank.com

Industrial SPACE for lease in Australia and New Zealand.

Welcome Note

Welcome to the first edition of SPACE Industrial for 2018, which showcases our premium listings across the country, along with our feature editorials.

It has been an exciting start to the year for the Knight Frank Industrial business and our focus on recruiting and nurturing the best talent continues. We are delighted to have recruited two new Directors to our Melbourne team, Brent Glassford and Marco Sandrin, and a further two new recruits to our Western Sydney team, Matthew Pizzonia and David Brush.

In this edition, we introduce our new Group Director, Head of Research & Consulting, Ben Burston, offering lessons and likely future directions of industrial and logistics space in the [Australian market](#). We turn the spotlight on the recent surge in [demand and price for industrial land](#) on the eastern seaboard and the potential for long overdue rental growth, and Martin Bates of Stow Australia shares his industry expert advice on emerging trends in [storage solutions](#).

In our [Q&A section](#), Peta Antoniou discusses her recent decision to further her career and relocate to the Western Sydney team and focus on Sydney's Inner West industrial market. We interview and share insights from a number of our agents on the trends and opportunities in the market in our [video feature](#), and a new addition to this publication is our crossword puzzle '[Industriaword](#)' – find the hidden word for your chance to win a Knight Frank Industrial toolkit.

Thank you for taking the opportunity to read SPACE Industrial, we trust you will find it informative and thought provoking.

I invite you to contact any of our [national operatives](#), who will happily respond to your enquiry or connect you with your local expert. When you interact with a Knight Frank professional, you are connecting with more than one person, or one group, you are connecting with an entire global Knight Frank team.

As always, we trust you will enjoy our latest edition of SPACE Industrial.

Regards,

Tim Armstrong
Head of Industrial, Australia